



2016 California Council Meeting Education Classes

*The most precious jewels are not made of stone but of people.
Come celebrate the Pearls of Time with us- SDAIP 80 years young!*

Education/Event Options

Select	Time	Class	Description
	1 pm to 3pm	What is in your Toolbox?	<p>Kim Cameron, CPIW, DAE, CLP</p> <p>Explore the tools that are available to you and your association as a member of IAIP. Kim will discuss in detail how to use specific "tools" from the IAIP Toolkit to retain, attract new members; engage the current membership as well as exploration of the leadership resources available. You will be able to use the tools for a particular purpose as a group- or use them as a personal set of resources, abilities, skills.</p>
	1pm to 3pm	CLP- Diversity	<p>Lauri Oakden, RWCS, CLP - Instructor</p> <p>Understand how to make diverse individuals works as a team and how failing to embrace diversity can also have serious legal costs for corporations.</p> <p>NOTE: Registrants for this program will need to order a Student Guide for the course on the IAIP National Site- and bring it to the class.</p>
	1pm to 3pm	Premium Financing	<p>Jari Sutton, CIC, CPCU, ARM - Instructor</p> <p>This 2 hour continuing education (CE) course presented by AFCO Premium Finance builds on close to six decades as the Premium Finance Industry Leader. You will learn the ins and outs of premium finance; learn how premium financing can benefit even financially stable clients; learn how to use premium financing as a key differentiator to win clients in a tough marketplace and learn about the risks to the agency and how to protect against liability.</p>

	3pm to 5pm	Mold and it's causes	Liron Shalom-Hickey, Instructor
			<p>This two hour Continuing Education (CE) class presented by Servpro will take you on an adventure in exposing Mold, how it happens, what types are toxic, the steps to take to prevent or restore the property if mold is discovered.</p>

	3pm to 5pm	Interactive Panel Discussion	How to attract, retain & engage the Young Professional
			<p>This four person panel will be moderated by a Young Professional and will explore the many concerns of not only attracting a qualified young professional to your organization or Association, but also how to engage them, keep them and grow with them. We will explore how the Baby Boomers, Gen X, Y and Z needs are all different and yet similar. The panel will include our International President, a Young Professional, a Human Resources Director and one additional panel member to be determined.</p>